



March 15, 2010

Tom Kramig
Vice President of Multi-Media and Education
RE/MAX International, Inc.
5075 S. Syracuse Street
Denver, CO 80237-2712

Re: John Gualtieri, Head Coach
Real Estate Champions, Inc.

Dear Tom:

I have been a coaching client of John's for three years. Since I began this adventure with him my business has grown significantly. I finished this year as the #2 team in my office and being #20 in the Carolinas region. Quite a significant jump from where I began before I met John. 2009 was the best year of my career by over \$100,000 in income.

With Johns coaching in the first year we basically tore my business apart and then began the reconstruction process. He helped me restructure my team by eliminating an ineffective buyer's agent and hiring a new one, adding marketing systems and restructuring my bookkeeping system. I am still a work of art in process, but I could not have made the great strides in my career without John's coaching. He keeps me on track and focused with our bi-monthly calls and also with the mastermind groups I am in with some of his other coaching clients.

If you have the opportunity to add him to the RE/MAX system in a training capacity, I know we, here in the field would all benefit from his wealth of knowledge and experience. I know I have and will continue to do so for many years to come.

Sincerely,

Dolly Helbert
RE/MAX United
Cary, NC

RE/MAX UNITED

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